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Message Text

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44
ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
---------- 020705
R 241145Z FEB 75
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 9397
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 1251

E.O. 11652: NA
TAGS: BEXP, GW
SUBJECT: WTDR - LUWA-SMS GMBH.

REF: USDOC 1167

1. ADDRESS: POSTF. 120, 13-15 KAISERSTR., 6308 BUTZBACH,
W. GERMANY, CABLE: SAMUS, TELEX: 0415956, PHONE: 06033-4011,
OFFICER: FRANZ W. SCHUMANN, MANAGER.

2. ESTABLISHED 1963 UNDER NAME SMS, PURCHASED AND RENAMED IN
1972 BY A SWISS FIRM (SEE ITEM5). MANUFACTURER OF METAL
APPARATUS, EVAPORATORS, HEAT EXCHANGERS, TANKS FOR THE CHEMICAL
INDUSTRY; METAL CONTAINERS FOR THE BEVERAGE INDUSTRY; STEEL
SINKS. 950 EMPLOYEES. MAINTAINS TWO PLANTS. INFORMATION ON
SALES AREA: N/A.

3. FINANCIAL REFERENCES: DEUTSCHE BANK AG, COMMERZBANK AG,
BOTH SIEGEN. TRADE REFERENCES: LOCAL CHAMBER OF COMMERCE
AND SEE ITEM 4.

4. TECHNICAL KNOW HOW AND LICENSING AGREEMENTS: KONTRO COMP.
INC., ATHOL, MASS. (EVAPORATORS); STRUTHERS WELLS CORP,
WARREN, PA. (EVAPORATORS, HEAT EXCHANGERS); WHITLOCK MFG. CO.,
WEST HARTFORD, CONN. (CONCENTRATORS OF UREA, AMMONIUM NITRATE).

5. REGISTERED AS CORPORATION ON SHARES, NOMINAL CAPITAL
DM 14 MILLION, MAJORITY HELD BY LUWA AG, ZURICH, SWITZERLAND.
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BOTH FIRMS HAVE GOOD REPUTATION. OVERALL FINANCIAL SITUATION

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IN ORDER. CONSIDERABLE CAPITAL INVESTED IN PLANT REAL ESTATE, EQUIPMENT AND INVENTORY; WORKING CAPITAL NOT AMPLE. PAYMENTS USUALLY MADE WITH LONGER TERMS, 90 DAYS. NO SERIOUS COMPLAINTS RECEIVED. BANKS GRANT CREDITS AND REPORT PROMPT RETURNS. RECOMMENDED AS BUSINESS CONTACT.

6. INFO 02/75. PREPARED P. BARTOLSIC, APPROVED C.J. HARRIS.
HARLAN

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NNN

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Message Attributes

Automatic Decaptioning: X
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Draft Date: 24 FEB 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975FRANKF01251
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750064-0618
From: FRANKFURT
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1975/newtext/t19750220/aaaaaree.tel
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EO Systematic Review
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